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NEW YORK CITY



PROGRAM | APRIL 4, 2018

**INTERSOLAR & EES SUMMIT USA EAST
CROWNE PLAZA TIMES SQUARE MANHATTAN**

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PLENARY SESSION

Moderated by: Jennifer M. Runyon, Chief Editor, Renewable Energy World

- 08.00am Registration, Networking & Table Top Exhibition**
- 09.30am Conference Opening & Welcome Remarks**
 - Dr. Florian Wessendorf, Managing Director, Solar Promotion International GmbH
- 09.40am Keynote: Advancing Renewables in New York State**
 - Richard Kauffman, Chairman of Energy and Finance for New York, Office of the Governor of New York
- 10.05am New York: Sanctuary State for Clean and Green Energy**
 - New York State Senator Kevin S. Parker, Representing the 21st Senate District
- 10.20am Challenges and Opportunities for Solar and Storage in the Current Federal and State Regulatory Climate**
 - David Pringle, Environmental Advocate
- 10.40am A Time of Transition: How NY Can Demonstrate Evolving from Net Metering While Maintaining Rapid Solar Growth**
 - David Sandbank, Director of NY-Sun, New York State Energy Research and Development Authority (NYSERDA)
- 11.10am Solar & Storage Developments in the State & City of New York**
 - Tria Case, University Director of Sustainability, City University of New York (CUNY)
- 11.30am Global and U.S. Renewable Energy Financing Conditions and Trends**
 - Michael Eckhart, Managing Director, Global Head of Environmental Finance, Corporate and Investment Banking, Citigroup, Inc.
- 11.50am Q&A with Session Speakers**
- 12.00pm Business Lunch, Networking & Table Top Exhibition**

TRACK 1: SOLAR

Moderated by: Christian Roselund, Americas Editor, pv magazine

- 01.00pm New York's Solar Outlook: A path to 50X30?**
 - Valessa Souter-Kline, Policy Coordinator, New York Solar Energy Industries Association (NYSEIA)
- 01.20pm The Benefits of DC-Coupled Utility Scale Solar Plus Storage**
 - Chris Larsen, Senior Engineer, Dynapower
- 01.40pm Installation Costs as Part of the Value Proposition**
 - Michael Orshan, General Manager, North America, Arctech Solar
- 02.00pm Residential Solar 2.0 – A Path to Profitability**
 - Ravi Thuraisingham, Executive Vice President, Crius Energy
- 02.15pm Increase C&I Rooftop Solar Sales Through Innovative Financing Structure**
 - Jigar Shah, President and Co-Founder, Generate Capital
 - James Spano, CEC, CIC, Managing Partner, Spano Partners Holding, LLC
 - Lyle Rawlings, President & CEO at Advanced Solar Products, Inc.
 - Dr. Panos Ninios, Founder & Partner, True Green Capital
- 02.45pm NY Green Bank & Financing Solutions for Community Solar, and Solar + Storage Projects in NYS**
 - Nicholas Whitcombe, Managing Director, NY Green Bank
- 03.00pm Keeping the Pulse on PACE: How Commercial PACE Delivers the Highest Solar NPV**
 - Brandon Deno, Vice President of Solar, CleanFund Commercial PACE Capital, Inc.
- 03.15pm Fintech – Unlocking Financing for Non-Residential Solar**
 - Oleg Popovsky, Chief Customer Officer, Braggawatt
- 03.30pm Networking Break & Table Top Exhibition**
- 04.15pm Do Energy Systems Need Blockchain? – A Pragmatic Look**
 - Dr. Adarsh Nagarajan, Research Engineer, Power System Design and Studies, National Renewable Energy Laboratory (NREL)
- 04.35pm Sustaining Profitability with Smart Feed-in Management**
 - Anthony Conklin, President, Solar Data Systems
- 04.55pm Demystifying Blockchain and How it Relates to Solar**
 - David Groarke, Managing Director, Indigo Advisory Group
- 05.15pm Q&A with Session Speakers**
- 05.30pm Networking & Closing**

TRACK 2: ENERGY STORAGE

Moderated by: Jennifer M. Runyon, Chief Editor, Renewable Energy World

- 01.00pm U.S. Energy Storage Market 2017 Year-In-Review: Groundwork for Gigawatts**
 - Brett Simon, Storage Analyst, GTM Research
- 01.20pm Emerging Energy Storage Business Models**
 - Tom Leyden, Senior Director, Distributed Electricity and Storage, EDF Renewables
- 01.40pm Integrating Solar & Storage: Learning from Success**
 - Susan M. Buller, Principle Strategic Analyst, Pacific Gas and Electric Company
- 02.00pm Q&A with Session Speakers**
- 02.15pm The Evolution of a Distributed Utility Model**
 - Bharath Srinivasan, Senior Vice President – Operations, Distributed Sun
- 02.35pm Shaping Energy Profiles at the Grid Edge**
 - Olaf Lohr, Leed Green Associate, Utility Relations, sonnen, Inc.
- 02.55pm Crowd-based Energy Storage and it's Optimization in Future Grids**
 - Jens Martin, Head of Technology Policy Customer Solutions (Project-CEO), E.ON SE
- 03.15pm Q&A with Session Speakers**
- 03.30pm Networking Break & Table Top Exhibition**
- 04.15pm Storage Logistics at High PV Penetration**
 - Dr. Richard Perez, Research Professor, University at Albany
- 04.35pm Solar + Storage: DC vs. AC Coupled – What is the Future?**
 - Phil Fischer, Sales Director, NEC Energy Solutions, Inc.
- 05.55pm Storing Sunshine Where the Sun Never Shines: An Underground Storage Solution to Intermittent Solar Power**
 - Tom Barczak, Co-Owner, Solar Wind Storage LLC
- 05.15pm Q&A with Session Speakers**
- 05.30pm Networking & Closing**

UPCOMING EVENTS

The smarter E Europe

Munich, Germany
June 20 - 22, 2018
www.thesmartere.de

Intersolar & ees North America

San Francisco, USA
July 10 - 12, 2018
www.intersolar.us
www.ees-northamerica.com

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